



INTRODUCTION TO BASIC LINEAR REGRESSION MODEL

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LINEAR REGRESSION MODEL

- In general, regression models estimate the effect of changing one variable over another one.
- In particular, a linear regression model estimates how much the dependent (endogenous) variable y changes when the independent (exogenous) variable x changes of one unit.
- Starting from an economic model and/or an economic intuition, the purpose of such a model is to test a theory and/or to estimate a relationship.



SINGLE VARIABLE MODEL

- Having n observations on x and y , a simple linear regression model has the following functional form:

$$y_i = \beta_0 + \beta_1 x_i + u_i \quad i=1,2,\dots,n$$

Where:

- β_0 is the **constant**.
- β_1 is the **coefficient** and describes the direction and strength of the relationship between variable x and y .
- u_i is the **error term**, which contains unobserved factors and measuring errors.

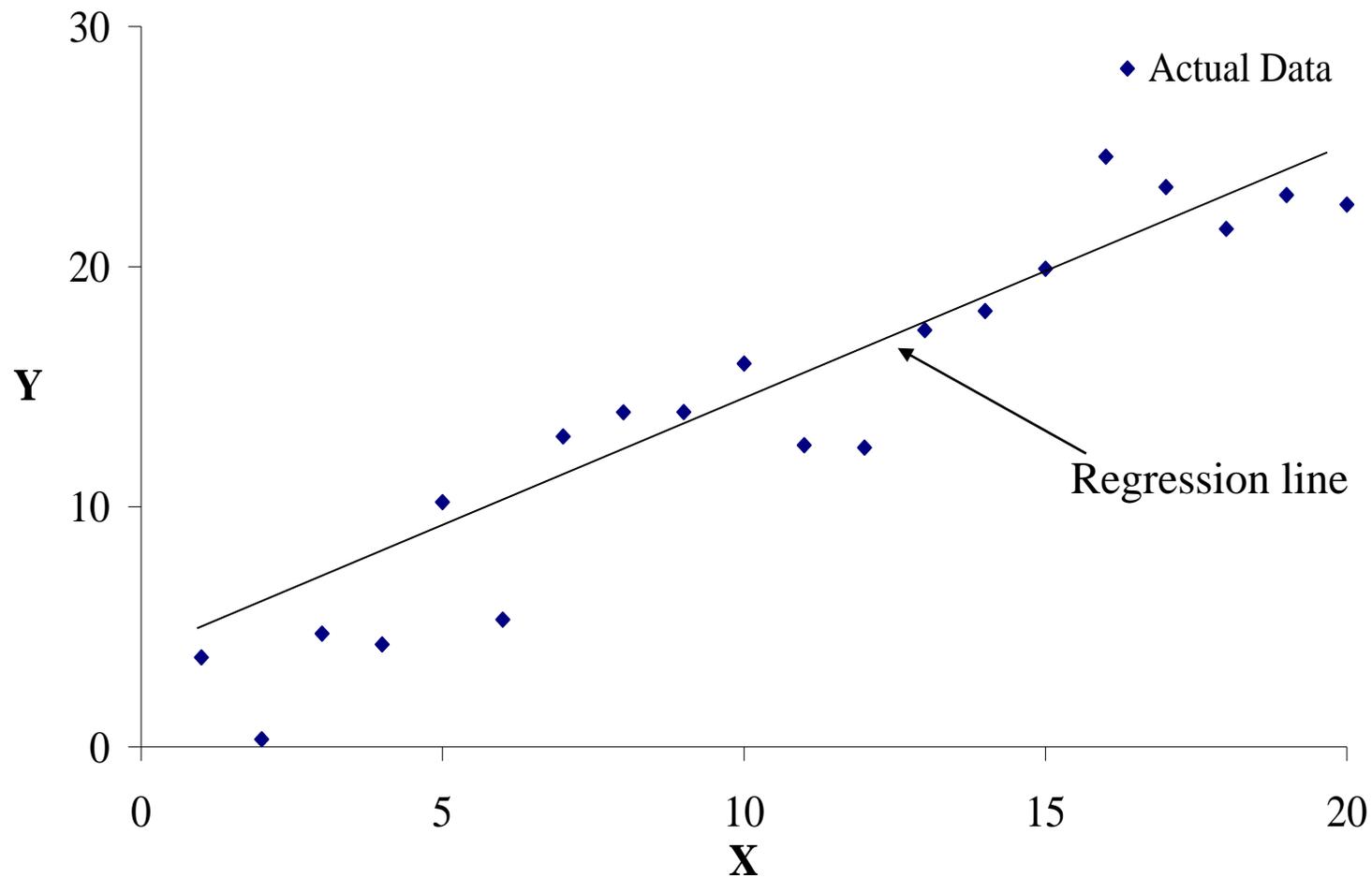


SPECIFICATION OF THE RELATIONSHIP

- DETERMINISTIC RELATIONSHIP: $y = f(x)$
 - It is possible to DETERMINE EXACTLY the values of the dependent (endogenous) variable for different values of the independent (exogenous) variable.
- STOCHASTIC RELATIONSHIP: $y = f(x) + u$
 - the values of y for different values of x cannot be determined exactly but they can be DESCRIBED PROBABILISTICALLY
 - Example: $y=f(x)+u$, where $u = \begin{cases} +6 & \text{with probability } 1/2 \\ -6 & \text{with probability } 1/2 \end{cases}$

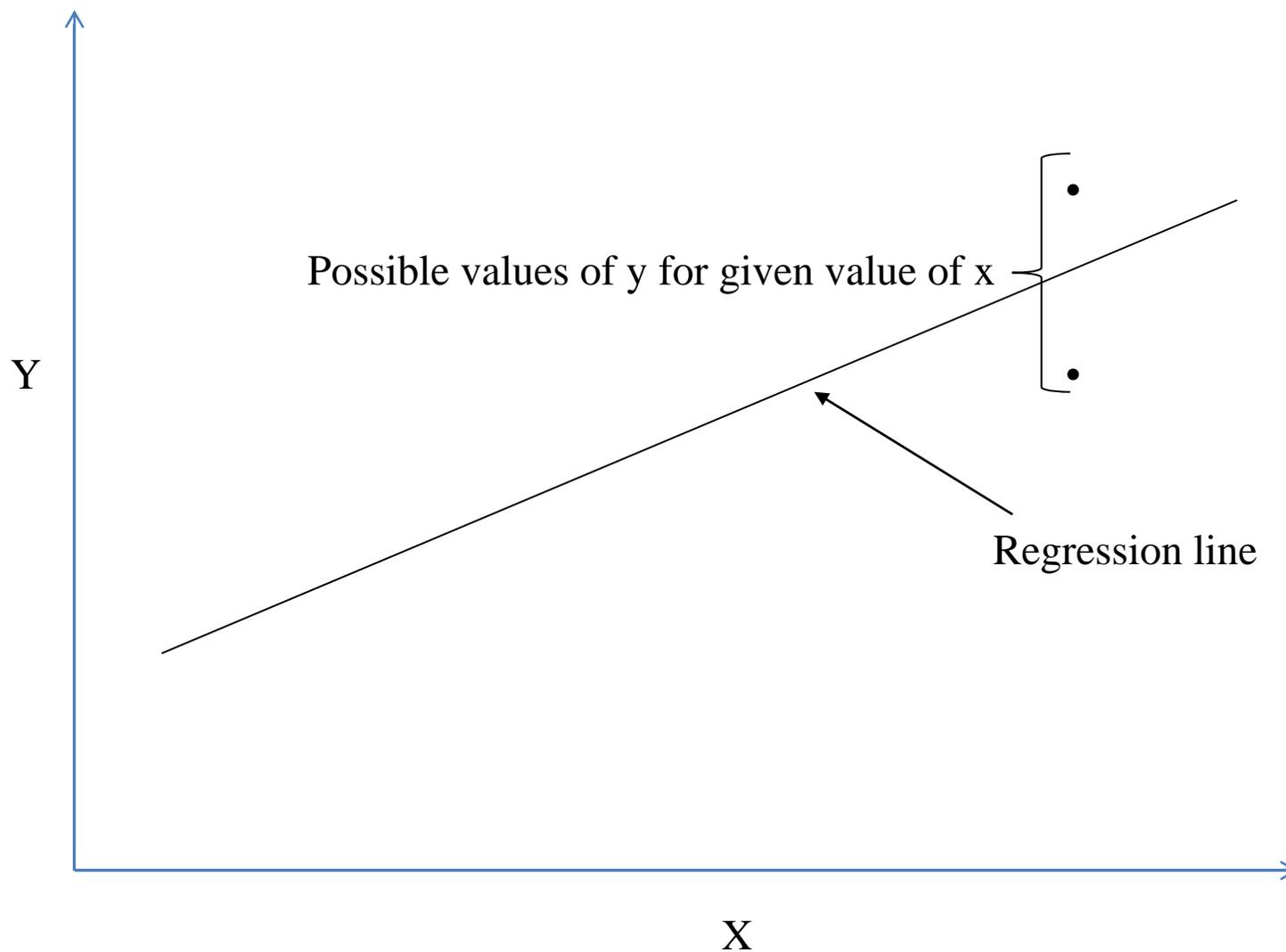


DETERMINISTIC RELATIONSHIP ($u=0$)





STOCHASTIC RELATIONSHIP ($u \neq 0$)





WHY $u \neq 0$?

- Unpredictable element of randomness in human responses: humans are not machines!
- Effect of a large range of omitted variables: is it possible to identify/quantify everything?
- Measurement error in y : even if it is possible, it could be hard to quantify!



ASSUMPTIONS ON u

- In order to get estimates of the coefficients β_n , we need some assumptions on the error term.
 1. $E(u_i) = 0$ for all i .
 2. $\text{Var}(u_i) = \sigma^2$ for all i .
 3. u_i and u_j are independent for all $i \neq j$.
 4. u_i and x_j are independent for all i and j ; that is, the distribution of error term does not depend on the value of the independent (exogenous) variable.
 5. u_i are normally distributed for all i .



ASSUMPTIONS ON u - CONSEQUENCES

- Assumptions 1, 2, 3 and 5 together imply errors to be normally distributed:

$$u_i \sim i. i. d. (0, \sigma^2)$$

- Because of Assumption 1 ($E(u_i) = 0$ for all i) we can rewrite:

$$y_i = \beta_0 + \beta_1 x_i + u_i \quad \text{as} \quad E(y_i) = \beta_0 + \beta_1 x_i$$

- Through the population regression function (on the right) we estimate the coefficients, and substituting in the linear regression function (on the left), we obtain the sample regression function.

$$y_i = \widehat{\beta}_0 + \widehat{\beta}_1 x_i + u_i$$



THE OLS METHOD

- The least squares method minimizes the sum of squared deviations of regression values from the observed values, that is, the residual sum of squares:

$$\text{Min } \sum_{i=1}^n (y_i - \hat{y}_i)^2$$

- With the OLS method we find coefficients that equals:

$$\text{argmin}_{\beta_0 \beta_1} \sum_{i=1}^n (y_i - \hat{\beta}_0 - \hat{\beta}_1 x_i)^2,$$

- OLS gives:

$$\hat{\beta}_1 = \frac{\sum x_i y_i}{\sum x_i^2} \quad \text{and} \quad \hat{\beta}_0 = y_i - \hat{\beta}_1 x_i$$



OLS: PROPERTIES

- An estimator is BLUE (best linear unbiased estimator) if:
 1. It is a linear function of the random variables.
 2. It is unbiased.
 3. Has the minimum variance within the class of linear and unbiased estimators.
- Proof of UNBIASEDNESS (if $y_n = \beta x_n + \varepsilon_n$):

$$\begin{aligned} \hat{\beta} &= \frac{\sum y_n x_n}{\sum x_n^2} = \frac{\sum (\beta x_n + \varepsilon_n) x_n}{\sum x_n^2} \\ &= \frac{\beta \sum x_n^2 + \sum \varepsilon_n x_n}{\sum x_n^2} \\ &= \beta + \frac{\sum \varepsilon_n x_n}{\sum x_n^2} \end{aligned} \quad \Rightarrow \quad \begin{aligned} E(\hat{\beta}) &= \beta + E \left[\frac{\sum \varepsilon_n x_n}{\sum x_n^2} \right] \\ &= \beta + \frac{\text{Cov}(\varepsilon_n, x_n)}{\text{Var}(x_n)} \\ &= \beta \end{aligned}$$

← equals zero!



OLS: ASYMPTOTIC PROPERTIES

- **CONSISTENCY:** the probability that OLS estimate is different from the true value of the parameter is null when the sample size tends to infinite.

$$\lim_{n \rightarrow \infty} \text{prob}\{|\hat{\beta}_i - \beta_i| > \delta\} = 0 \quad \forall \delta > 0$$

- **NORMALITY (HINT FOR IN-DEPTH EXAMINATIONS):** if the Gauss-Markov assumptions holds, the OLS estimators are:

$$\sqrt{N}(\hat{\beta}_i - \beta_i) \rightarrow N\left(0, \frac{\sigma^2}{\sum x^2}\right)$$



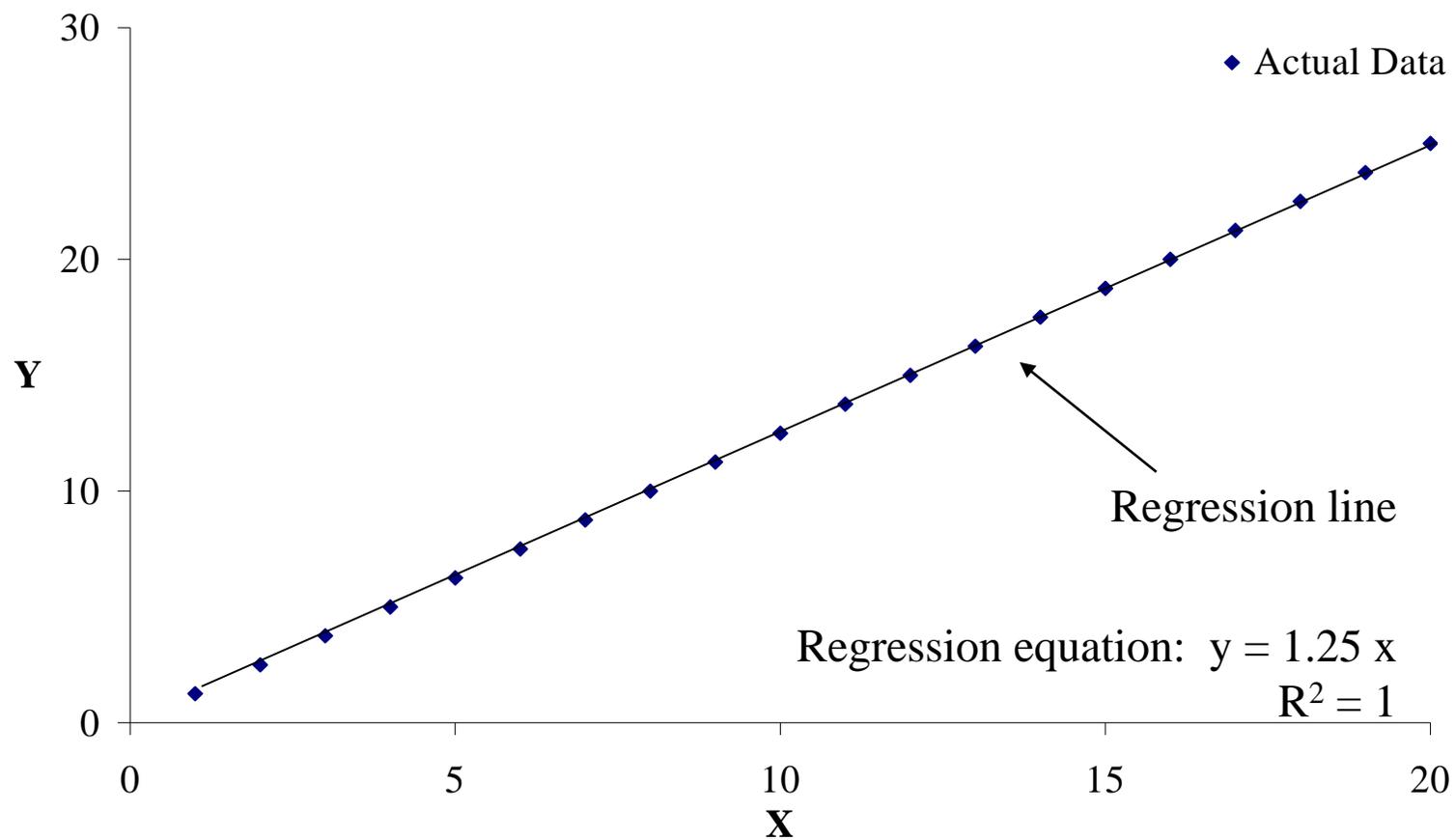
VISUAL PRESENTATION (DETERMINISTIC RELATIONSHIP)

- When we estimate the model, R^2 measures how much of the variation of y (in %) is due to a one unit variation of x .



VISUAL PRESENTATION

PERFECT LINEAR RELATIONSHIP BETWEEN x AND y

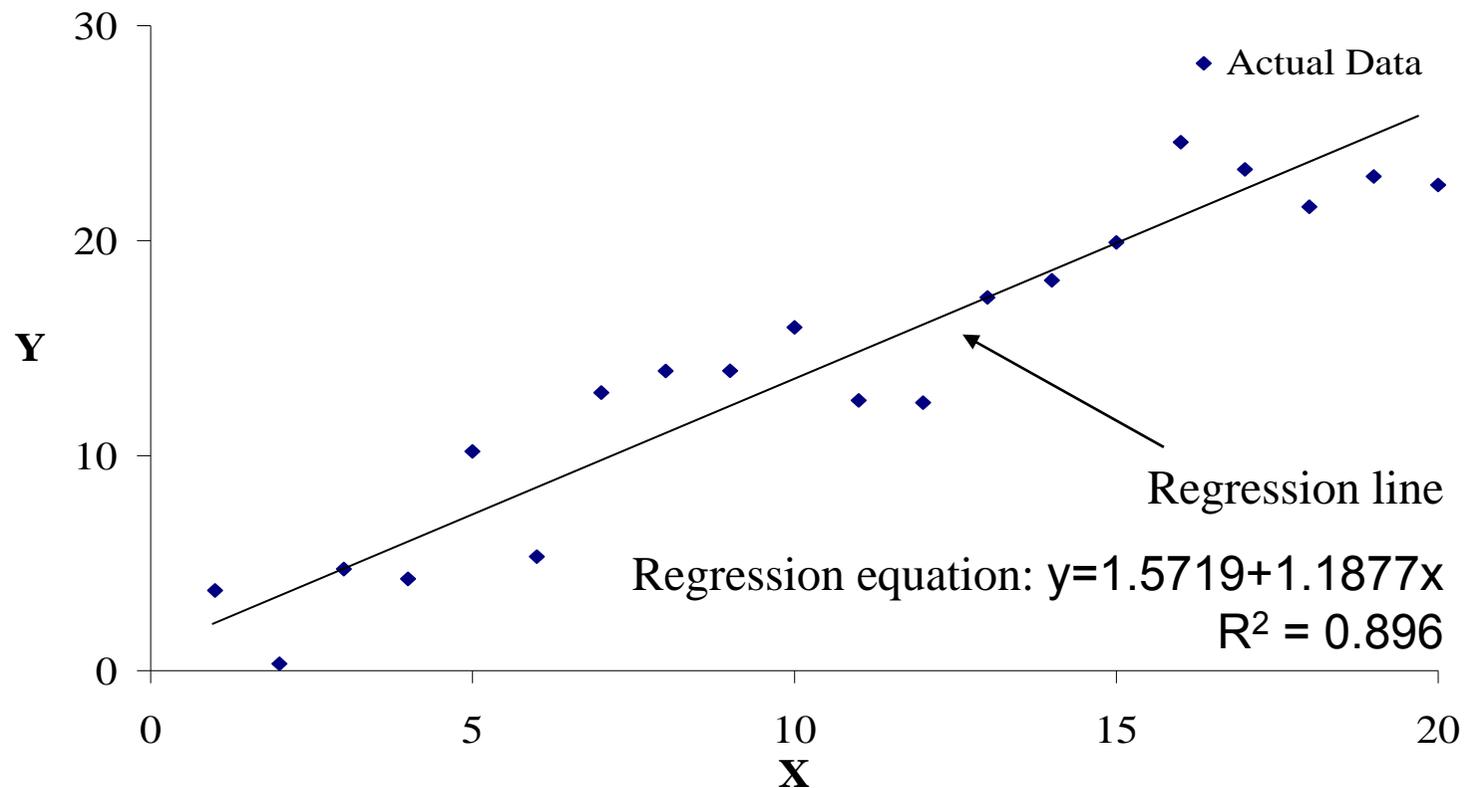




VISUAL PRESENTATION

STRONG LINEAR RELATIONSHIP BETWEEN x AND Y

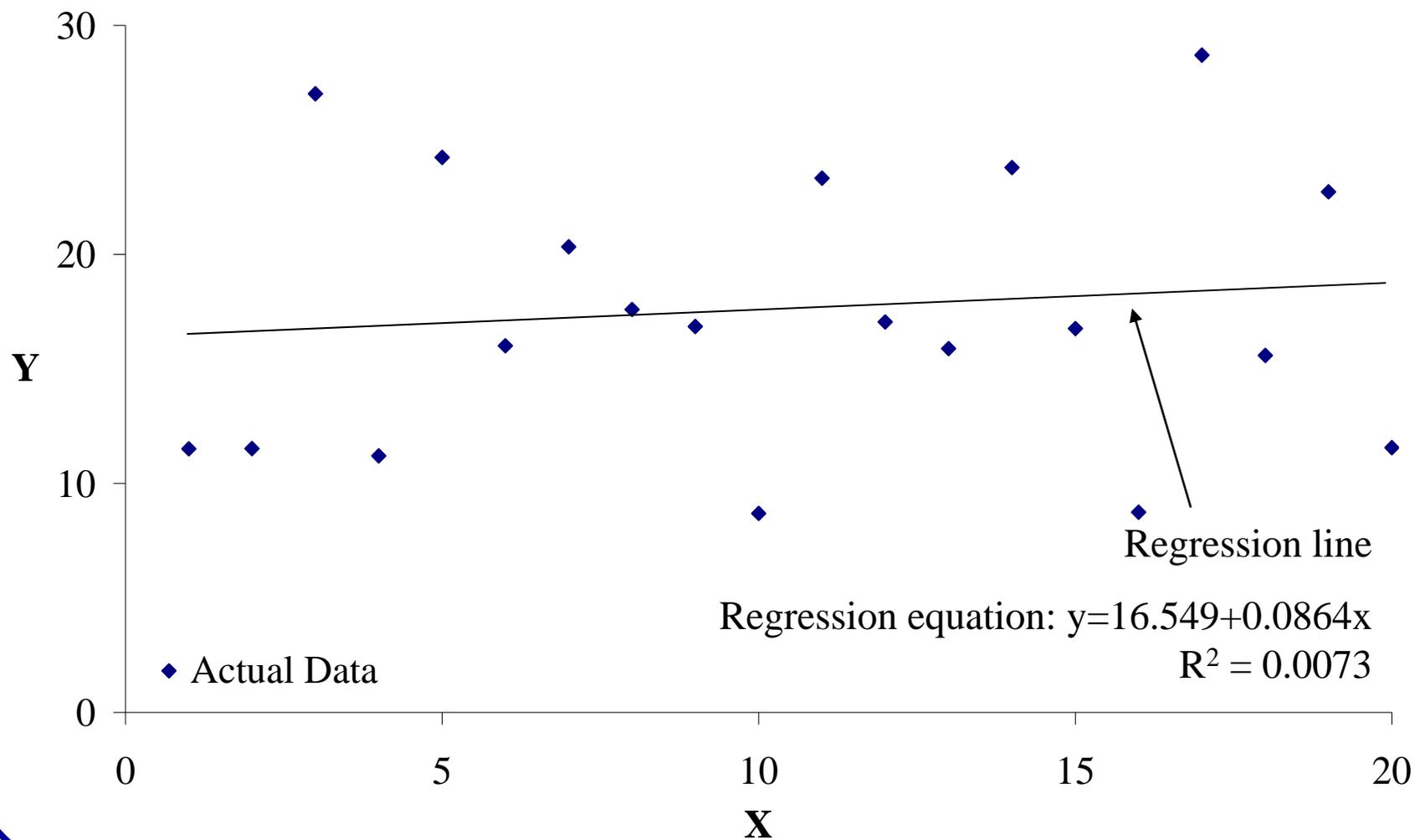
- The regression line minimizes the sum of squared residuals between the regression line itself and the data points (OLS)





VISUAL PRESENTATION

NO OBSERVABLE RELATIONSHIP BETWEEN x AND Y





HOW TO INTERPRET?

- The higher the value of $R^2 \in [0,1]$, the higher the relevance of a variation in the independent (exogenous) variable x in explaining a variation of the dependent (endogenous) variable y .
- The coefficient β_1 captures the effect of the independent variable on the dependent one, and, in the single variable case, it also represents the slope of the regression line.
- NOTICE THAT in the last slide the coefficient is statistically not different from zero; that is, it is not statistically significant.



MULTIVARIATE MODEL

- In the general case, the regression model has more than one independent (exogenous) variable:

$$y_i = \beta_0 + \beta_1 x_{1i} + \beta_2 x_{2i} + \beta_3 x_{3i} + u_i$$

- In this case the coefficient β_1 measures the partial effect of x_1 on the dependent (endogenous) variable y , after controlling for all other independent (exogenous) variables x_2 and x_3 .
- NOTICE THAT in the multivariate model the coefficient does not represent the slope of the regression line, but, exactly as in the single variable model, a coefficient statistically not different from zero it is not statistically significant.



MULTIVARIATE MODEL

- Assuming that assumptions on the error terms hold (slide 8), we obtain the following sample regression function:

$$y_i = \widehat{\beta}_0 + \widehat{\beta}_1 x_{1i} + \widehat{\beta}_2 x_{2i} + \widehat{\beta}_3 x_{3i} + u_i$$

- In the next two slides, we illustrate a numerical example in order to show how to interpret the results of a standard linear regression model (OLS estimate).



AN EXAMPLE

- The aim of our analysis is to study the determinants of women labour market participation:
- Dependent (endogenous) variable:
 - y = women labour market participation (hours worked)
- Independent (exogenous) variables:
 - x_1 = education
 - x_2 = number of children
 - x_3 = age

```
reg part educ child age
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AN EXAMPLE

P-value of the model. It indicates the reliability of x's to predict y.
 $p\text{-value} < 0.05 \rightarrow$ statistically significant relationship.

R-square shows the amount of variance of y explained by x.

The t-values test the hypothesis that the coefficient is different from 0. To reject this, you need a t-value greater than 1.96 (at 0.05 confidence). You can get the t-values by dividing the coefficient by its standard error. The higher t value, the higher the significance of the variable

Two-tail p-values test the hypothesis that each coefficient is different from 0. To reject this, the p-value has to be lower than 0.05. In this case, education, children significant; age not significant.

Number of obs = 24590

F (---, ---) = ---

Prob > F = 0.003

$R^2 = 0.54$

Root MSE = ---

PARTICIPATION	coef.	robust. s. e.	t	t > p	95% conf. int.
Education	3.47	---	8.32	0.000	--- ---
Children	-1.12	---	-2.93	0.001	--- ---
Age	0.28	---	0.77	0.268	--- ---
Constant	4.18	---	10.56	0.000	--- ---

Coefficient $>(<)0 \Rightarrow$ positive (negative) effect of x on y

$$\text{Part} = 4.18 \text{ Cons} + 3.47 \text{ Educ} - 1.12 \text{ Child}$$



PANEL DATA ANALYSIS

FIXED EFFECTS – RANDOM EFFECTS



A PANEL DATASET

- Panel data (also known as longitudinal or cross-sectional time-series data) is a dataset in which the behaviour of entities (countries, firms, individuals) are observed across time.

PROS

- Allows control for variables you cannot observe or measure like cultural factors or variables that change over time but not across entities.
- Allows to include variables at different levels of analysis (individuals, neighbourhoods, cities...).

CONS

- Difficulties in designing panel surveys (data collection and data management issues).
- Cross-country dependency in case of macro panels.



FIXED EFFECTS / RANDOM EFFECTS

- “...the crucial distinction between fixed and random effects is whether the unobserved individual effect embodies elements that are correlated with the independent (exogenous) variables in the model”
[William H. Greene, *Econometric Analysis*, 6th ed., 2007]
- If you have reason to believe that individual time invariant effects are not correlated with the time varying independent (exogenous) variables then random effect model is consistent and efficient.
- If you have reason to believe that individual time invariant effects are correlated with x_{it} then fixed effect method is consistent.



BASIC FIXED EFFECTS MODEL

- Having n observations on x and y for T periods, a basic fixed effects model has the following functional form:

$$y_{it} = x'_{it} \beta + \alpha_i + \varepsilon_{it} \quad i=1,2,\dots,n \quad t=1,2,\dots,T$$

Where:

- x'_{it} can contain observable variables that changes across i only, across t only or across i and t .
- α_i is the unknown intercept (the individual effect) for each entity (so there are n entity-specific intercepts).
- ε_{it} are the idiosyncratic errors and change both across entity (i) and time (t).



BASIC FIXED EFFECTS MODEL

- Given:

$$y_{it} = x'_{it}\beta + \alpha_i + \varepsilon_{it} \quad i=1,2,\dots,n \quad t=1,2,\dots,T$$

- We can estimate: $\hat{\beta}_1^{within}$ by applying the within transformation that gets rid of individual unobserved effects α_i :

$$y_{it} - \bar{y}_i = (x_{it} - \bar{x}_i)\beta + (\varepsilon_{it} - \bar{\varepsilon}_i)$$

- Or, alternatively, we can insert n-1 dummy variables for each entity, then estimate through the least square method obtaining: $\hat{\beta}_1^{LSDV}$.



BASIC RANDOM EFFECTS MODEL

- Having n observations on x and y for T periods, a basic random effects model has the following functional form:

$$y_{it} = x'_{it} \beta + \alpha_i + \varepsilon_{it} \quad i=1,2,\dots,n \quad t=1,2,\dots,T$$

Where (difference with respect to basic FE model):

- α_i is assumed to be uncorrelated with x_{it}'
- We assume $\alpha_i \sim i.i.d. (0, \sigma_\alpha^2)$ to be the between-entities component of the error term
- ε_{it} is the within-entity component of errors



BASIC RANDOM EFFECTS MODEL

- RE model:

$$y_{it} = x'_{it} \beta + \underbrace{\alpha_i + \varepsilon_{it}}_{u_{it}} \quad i=1,2,\dots,n \quad t=1,2,\dots,T$$

- $\varepsilon_{it} \sim i.i.d.(0, \sigma_\varepsilon^2)$ AND $\alpha_{it} \sim i.i.d.(0, \sigma_\alpha^2)$

so u_{it} is an equicorrelated error term.

- If u_{it} is not correlated with the regressors then we can consistently estimate $\hat{\beta}_1^{GLS-RE}$ by applying GLS to the model (GLS is more efficient than OLS because $var(u_{it}) \neq (\sigma^2 I)$).



FIXED EFFECTS OR RANDOM EFFECTS?

- To decide whether to use Fixed Effects or Random Effects, you need to test if the errors are correlated or not with the exogenous variables.
- The standard test is the Hausman Test: null hypothesis is that the preferred model is random effects vs. the alternative the fixed effects.
- To run this test, you need to run both a Fixed Effects and a Random Effects:

Command to run
panel datasets

`xtreg y x1, fe`
`estimates store fixed`

Fixed Effects option

`xtreg y x1, re`
`estimates store random`
`hausman fixed random`

Random Effects option



THE HAUSMAN TEST

hausman *fixed random*

	Coefficient (b) fixed	Coefficient (B) random	Difference (b – B)	---
x1	---	---	---	---

- We are testing the null hypothesis that difference in coefficients is not systematic.
- If $\text{Prob}>\chi^2 > 0.05$ then we use Fixed Effects
- If $\text{Prob}>\chi^2 < 0.05$ then we use Random Effects



FIRM-LEVEL ANALYSIS

- The use of firm level analysis implies several difficulties; they can be summarized as follows:
 1. **Data collection:** many information are needed for an econometric analysis at firm-level. There are several dataset but some of them are (partially) incomplete. For example, on the geographic location or the sector specificity of firms. [Aitken, Hanson and Harrison, 1997]
 2. **Nature of the variables:** in firm-level analysis, the dependent variable is often a dummy (for example, export Y/N) or a probability (for example, export intensity), therefore the linear regression method is not the most suitable procedure (as it can give estimates negative or greater than one for a probability, for example).
- In the next sessions, we illustrate suitable procedures for firm-level analysis with limited dependent variables