



# **Ninth ARTNeT Capacity Building Workshop for Trade Research "Trade Flows and Trade Policy Analysis"**

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# Selected econometric methodologies and STATA applications

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## a) Classical regression model

- Linear prediction
- Ordinary least squares estimator (OLS)
- OLS in STATA
- Interpretation of coefficients

## Linear prediction

1. Starting from an economic model and/or an economic intuition, the purpose of regression is to test a theory and/or to estimate a relationship
2. Regression analysis studies the conditional prediction of a dependent (or endogenous) variable  $y$  given a vector of regressors (or predictors or covariates)  $\mathbf{x}$ ,  $E[y|\mathbf{x}]$
3. The classical regression model is:
  - A stochastic model:  $y = E[y|\mathbf{x}] + \varepsilon$ , where  $\varepsilon$  is an error (or disturbance) term
  - A parametric model:  $E[y|\mathbf{x}] = g(\mathbf{x}, \beta)$ , where  $g(\cdot)$  is a specified function and  $\beta$  a vector of parameters to be estimated
  - A linear model in parameters:  $g(\cdot)$  is a linear function, so:  $E[y|\mathbf{x}] = \mathbf{x}'\beta$

## Ordinary least squares (OLS) estimator

- With a sample of  $N$  observations ( $i = 1, \dots, N$ ) on  $y$  and  $x$ , the linear regression model is:

$$y_i = x_i' \beta + \varepsilon_i$$

where  $x_i$  is a  $K \times 1$  regression vector and  $\beta$  is a  $K \times 1$  parameter vector (the first element of  $x_i$  is a 1 for all  $i$ )

- In matrix notation, this is written as  $y = X\beta + \varepsilon$
- OLS estimator of  $\beta$  minimizes the sum of squared errors:

$$\sum_{i=1}^N \varepsilon_i^2 = \varepsilon' \varepsilon = (y - X\beta)'(y - X\beta)$$

which (provided that  $X$  is of full column rank  $K$ ) yields:

$$\hat{\beta}_{OLS} = (X'X)^{-1}X'y = \left( \sum_i x_i x_i' \right)^{-1} \left( \sum_i x_i y_i \right)$$

- This is the best linear predictor of  $y$  given  $x$  if a squared loss error function  $L(e) = e^2$  is used (where  $e \equiv y - \hat{y}$  is the prediction error)

## OLS in STATA

- Stata's regress command runs a simple OLS regression
  - *Regress depvar indepvar1 indepvar2 ..., options*
- Always use the option robust to ensure that the covariance estimator can handle heteroskedasticity of unknown form
- Usually apply the cluster option and specify an appropriate level of clustering to account for correlation within groups
- Rule of thumb: apply cluster to the most aggregated level of variables in the model
  - Example: In a model with data by city, state, and country, cluster by country

## Interpretation of coefficients

- Economists are generally interested in marginal effects and elasticities
- Consider the model:

$$y = \beta x + \varepsilon$$

- $\beta = \frac{\partial y}{\partial x}$  gives the marginal effect of  $x$  on  $y$

- If there is a dummy variable  $D$ , the model is:

$$y = \beta x + \delta D + \varepsilon$$

- $\delta = \frac{\partial y}{\partial D}$  gives the difference in  $y$  between the observations for which  $D = 1$  and the observations for which  $D = 0$ 
  - Example: if  $y$  is firm size and  $D = 1$  if the firm exports (and zero otherwise), the estimated coefficient on  $D$  is the difference in size between exporters and non-exporters

## Interpretation of coefficients (ct'd)

- Often, the baseline model is not a linear one, but is based on exponential mean:

$$y = \exp(\beta x)\varepsilon$$

- This implies a log-linear model of the form:

$$\ln(y) = \beta x + \ln(\varepsilon)$$

- $100 * \beta$  is the semi-elasticity of  $y$  with respect to  $x$  (percentage change in  $y$  following a marginal change in  $x$ )
- If the log-linear model contains a dummy variable:
$$\ln(y) = \beta x + \delta D + \ln(\varepsilon)$$
  - The percentage change ( $p$ ) in  $y$  from switching on the dummy is equal to  $\exp(\hat{\delta}) - 1$
  - You can do better and estimate  $\hat{p} = \exp[\hat{\delta} - \frac{1}{2} \text{var}(\hat{\delta})] - 1$ , which is consistent and (almost) unbiased

## Interpretation of coefficients (ct'd)

- In many applications, the estimated equation is log-log:

$$\ln(y) = \beta \ln(x) + \varepsilon$$

- $\beta$  is the elasticity of  $y$  with respect to  $x$ , i.e. percentage change in  $y$  following a unit percentage increase in  $x$
- Notice that dummies enter linearly in a log-log model, so their interpretation is the one given in the previous slide

## b) Introduction to panel data analysis

- Definition and advantages
- Fixed effects (FE) versus random effects (RE) models
- Fixed effects estimator (within transformation)
- Alternative to estimate FE: Brute force OLS (dummy variables estimator)
- Fixed effects estimation in STATA (within transformation)
- Brute force OLS (dummy variables) estimation in STATA

## Definition and advantages

- Panel data are repeated observations on the same cross section
  - Example: a cross-section of  $N$  firms observed over  $T$  time periods
- There are three advantages of panel data:
  1. Increased precision in the estimation
  2. Possibility to address omitted variable problems
  3. Possibility of learning more about dynamics of individual behavior
    - Example: in a cross-section of firms, one may determine that 20% are exporting, but panel data are needed to determine whether the same 20% export each year

## Fixed effects (FE) versus random effects (RE) model

- We start from a panel data model with observable variables  $x_{it}$  that vary over time  $t$  and unobserved cross-section effects  $\alpha_i$ :

$$y_{it} = \alpha_i + x'_{it}\beta + \varepsilon_{it}, \quad i = 1, \dots, N, \quad t = 1, \dots, T$$

- The individual-specific effects  $\alpha_i$  are random variables that capture unobserved heterogeneity
- The fixed and random effects model differ in their assumptions regarding the unobserved individual effect  $\alpha_i$ 
  - RE model:  $\alpha_i$  are not correlated with  $x_{it}$ :  $\text{Cov}(x_{it}, \alpha_i)=0$ 
    - $\hat{\beta}_{RE}$  are efficient and consistent if assumption holds; otherwise not consistent as the error term will be correlated with the  $x_{it}$
    - Estimation by Generalized Least Squares (GLS) (not covered as rarely used)
  - FE model:  $\alpha_i$  are correlated with  $x_{it}$ 
    - $\hat{\beta}_{FE}$  efficient if FE assumption holds; consistent under both FE and RE assumptions
    - Typically used in practice

## Fixed effects estimator (within transformation)

- Take the model:

$$y_{it} = \alpha_i + x'_{it}\beta + \varepsilon_{it}$$

- Take the individual average over time:

$$\bar{y}_i = \alpha_i + \bar{x}'_i\beta + \bar{\varepsilon}_i$$

- Subtracting the two equations we obtain:

$$y_{it} - \bar{y}_i = (x_{it} - \bar{x}_i)' \beta + (\varepsilon_{it} - \bar{\varepsilon}_i)$$

- OLS estimation of this equation gives the within-estimator (also called fixed effects estimator)  $\hat{\beta}_{FE}$
- $\hat{\beta}_{FE}$  measures the association between individual-specific deviations of regressors from their individual-specific time averages and individual-specific deviations of the dependent variable from its individual-specific time average

## Fixed effects estimator (ct'd)

- There are two potential problems for statistical inference: heteroskedasticity and autocorrelation
- Correct statistical inference must be based on panel-robust sandwich standard errors
  - Stata command: *vce(cluster id)* or *robust cluster(id)*, where *id* is your panel variable
  - For instance, if you observe firms over time, your *id* variable is the firm identifier
- You can also use panel bootstrap standard errors, because under the key assumption that observations are independent over  $i$ , the bootstrap procedure of re-sampling with replacement over  $i$  is justified
  - Stata command: *vce(bootstrap, reps(#))* where  $\#$  is the number of pseudo-samples you want to use

## Fixed effects estimator (ct'd)

- Applying the within-transformation seen above, we do not have to worry about the potential correlation between  $\alpha_i$  and  $x'_{it}$
- As long as  $E(\varepsilon_{it} | x_{it}, \dots, x_{it}) = 0$  (strict exogeneity) holds,  $\hat{\beta}_{FE}$  is consistent
  - Note: strict exogeneity implies that the error term has zero mean conditional on past, present and future values of the regressors
- In words, fixed effects gives consistent estimates in all cases in which we suspect that individual-specific unobserved variables are correlated with the observed ones (and this is normally the case...)
- The drawback of fixed effect estimation is that it does not allow to identify the coefficients of time-invariant regressors (because if  $x_{it} = x_i$ ,  $x_{it} - \bar{x}_i = 0$ )
  - Example: it is not possible to identify the effect of foreign ownership on export values if ownership does not vary over time

## Alternatives to the FE estimator: Brute force OLS (Dummy variables estimator)

- Brute force OLS does not apply the within transformation but estimates the individual-specific effects  $\alpha_i$  by including  $N$  dummy variables in the model.
- The within transformation and the dummy variables approach result in the same estimated coefficients, i.e.  $\hat{\beta}_{FE}$
- However, while  $\hat{\beta}_{FE}$  are consistent with fixed  $T$  as  $N \rightarrow \infty$ ,  $\hat{\alpha}_i$  are not estimated consistently in short panels
  - The information for the estimation of  $\hat{\alpha}_i$  increases as  $T \rightarrow \infty$ , but does not increase as  $N \rightarrow \infty$
- In the case of OLS, estimation of  $\hat{\alpha}_i$  does not affect the consistency of  $\hat{\beta}_{FE}$ . However, in many non-linear panel data models such as the probit model, estimation of the incidental parameter  $\hat{\alpha}_i$  leads to inconsistent estimates of  $\hat{\beta}_{FE}$  (incidental parameters problem)

## Fixed effects estimation in STATA (within transformation)

- A variety of commands are available for estimating fixed effects regressions
- The most efficient method is the fixed effects regression (within estimation), *xtreg*
- Stata's *xtreg* command is purpose built for panel data regressions
- Use the *fe* option to specify fixed effects
- Make sure to set the panel dimension before using the *xtreg* command, using *xtset*
- For example:
  - *xtset countries* sets up the panel dimension as countries
  - *xtreg depvar indepvar1 indepvar2 ..., fe* runs a regression with fixed effects by country
- Hint: *xtset* cannot work with string variables, so use (e.g.) *egen countries = group(country)* to convert string categories to numbers

## Fixed effects (within) estimation in STATA (ct'd)

- As with `regress`, always specify the `robust` option with `xtreg`
- `xtreg, robust` will automatically correct for clustering at the level of the panel variable (firms in the previous example)
- Note that `xtreg` can only include fixed effects in one dimension. For additional dimensions, enter the dummies manually

## Brute force OLS (dummy variables) estimation in STATA

- The fixed effects can enter as dummies in a standard regression
  - *Regress depvar indepvar1 indepvar2 ... dum1 dum2 ..., options*
  - Specify *dum\** to include all dummy variables with the same stem
- Stata automatically excludes one dummy if a constant is retained in the model
- Possibilities to create dummies:
  - *Quietly tabulate country, gen(c\_)*
  - Will produce *c\_1*, *c\_2*, etc. automatically
  - Then *regress depvar indepvar1 indepvar2 ... c\_\*, vce(cluster ...)*
- Or you can use the *i.varname* command to create dummies
  - *xi: regress depvar indepvar1 indepvar2 ... i.country, vce(cluster ...)*

## c) Binary dependent variable models

- i. Binary dependent variable models in cross-section
- ii. Binary dependent variable models with panel data
- iii. Binary dependent variable models in STATA

## i. Binary dependent variable models in cross-section

- Binary outcome
- Latent variable
- Linear probability model (LPM)
- Probit model
- Logit model
- Marginal effects
- Odds ratio in logit model
- Maximum likelihood (ML) estimation
- Rules of thumb

## Binary outcome

- In many applications the dependent variable is not continuous but qualitative, discrete or mixed:
  - Qualitative: car ownership (Y/N)
  - Discrete: education degree (Ph.D., University degree,..., no education)
  - Mixed: hours worked per day
- Here we focus on the case of a binary dependent variable
  - Example with firm-level data: exporter status (Y/N)

## Binary outcome (ct'd)

- Let  $y$  be a binary dependent variable:

$$y = \begin{cases} 1 & \text{with probability } p \\ 0 & \text{with probability } 1 - p \end{cases}$$

- A regression model is formed by parametrizing the probability  $p$  to depend on a vector of explanatory variables  $\mathbf{x}$  and a  $K \times 1$  parameter vector  $\beta$
- Commonly, we estimate a conditional probability:

$$p_i = \Pr[y_i = 1 | \mathbf{x}] = F(\mathbf{x}_i' \beta) \quad (1)$$

where  $F(\cdot)$  is a specified function

## Intuition for $F(\cdot)$ : latent variable

- Imagine we wanted to estimate the effect of  $\mathbf{x}$  on a continuous variable  $y^*$
- The “index function” model we would like to estimate is:

$$y_i^* = \mathbf{x}_i' \boldsymbol{\beta} - \varepsilon_i$$

- However, we do not observe  $y^*$  but only the binary variable  $y$

$$y = \begin{cases} 1 & \text{if } y^* > 0 \\ 0 & \text{otherwise} \end{cases}$$

## Intuition for $F(\cdot)$ : latent variable (ct'd)

- There are two ways of interpreting  $y_i^*$ :
  1. Utility interpretation:  $y_i^*$  is the additional utility that individual  $i$  would get by choosing  $y_i = 1$  rather than  $y_i = 0$
  2. Threshold interpretation:  $\varepsilon_i$  is a threshold such that if  $\mathbf{x}_i' \boldsymbol{\beta} > \varepsilon_i$ , then  $y_i = 1$
- The parametrization of  $p_i$  is:

$$\begin{aligned} p_i &= \Pr[y = 1 | \mathbf{x}] = \Pr[y^* > 0 | \mathbf{x}] = \Pr[\mathbf{x}' \boldsymbol{\beta} - \varepsilon > 0 | \mathbf{x}] \\ &= \Pr[\varepsilon < \mathbf{x}' \boldsymbol{\beta}] = F[\mathbf{x}' \boldsymbol{\beta}] \end{aligned}$$

where  $F(\cdot)$  is the CDF of  $\varepsilon$

## Linear probability model (LPM)

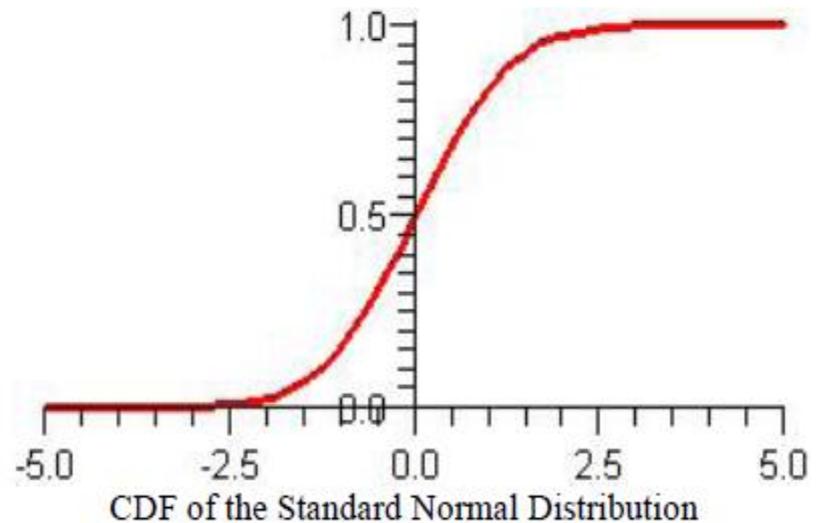
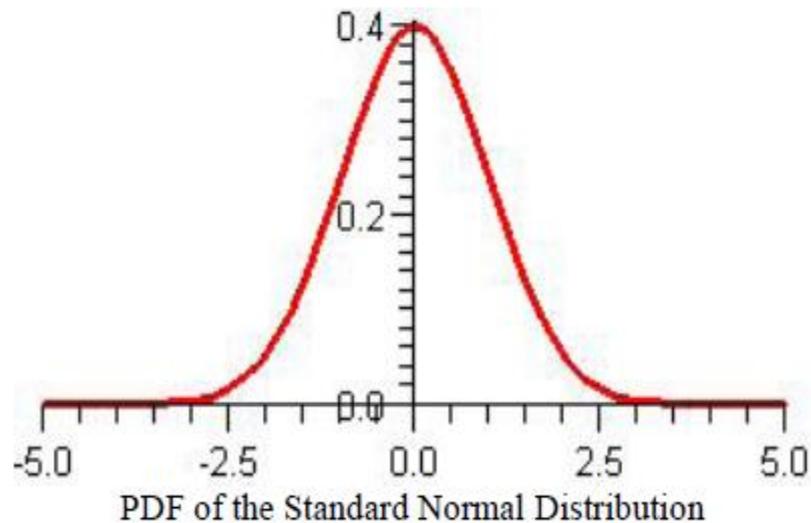
- The LPM does not use a CDF, but rather a linear function for  $F(\cdot)$
- Therefore, equation (1) becomes:

$$p_i = \Pr[y_i = 1|\mathbf{x}] = \mathbf{x}_i' \boldsymbol{\beta}$$

- The model is estimated by OLS with error term  $\varepsilon_i$
- From basic probability theory, it should be the case that  $0 \leq p_i \leq 1$
- This is not necessarily the case in the LPM, because  $F(\cdot)$  is not a CDF (which is bounded between 0 and 1)
  - Therefore, one could estimate predicted probabilities  $\hat{p}_i = \mathbf{x}_i' \hat{\boldsymbol{\beta}}$  that are negative or exceed 1
- Moreover,  $V(\varepsilon_i) = \mathbf{x}_i' \boldsymbol{\beta}(1 - \mathbf{x}_i' \boldsymbol{\beta})$  depends on  $\mathbf{x}_i$ 
  - Therefore, there is heteroskedasticity (standard errors need to be robust)
- However, LPM provides a good guide to which variables are statistically significant

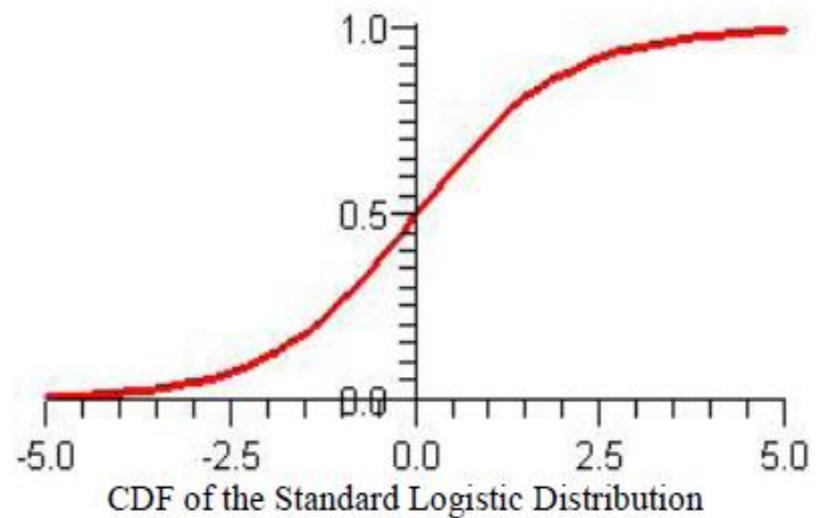
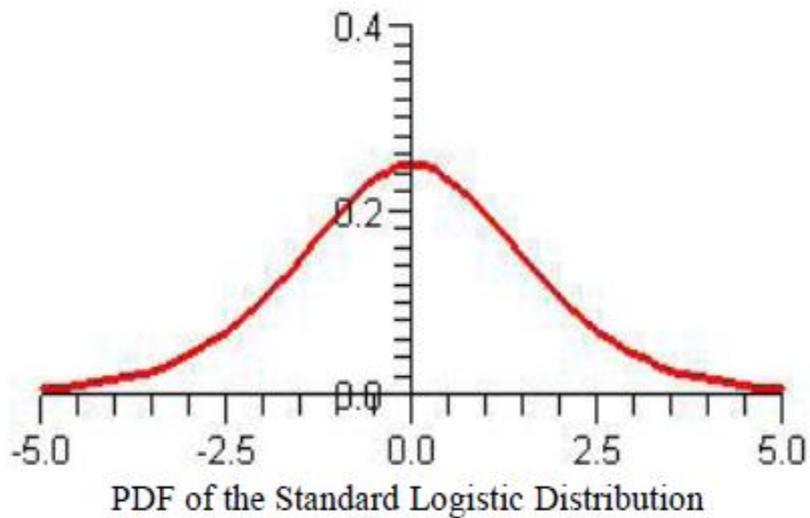
## Probit model

- The probit model arises if  $F(\cdot)$  is the CDF of the normal distribution,  $\Phi(\cdot)$
- So  $\Phi(\mathbf{x}'\beta) = \int_{-\infty}^{\mathbf{x}'\beta} \phi(z) dz$ , where  $\phi(\cdot) \equiv \Phi'(\cdot)$  is the normal pdf



## Logit model

- The logit model arises if  $F(\cdot)$  is the CDF of the logistic distribution,  $\Lambda(\cdot)$
- So  $\Lambda(\mathbf{x}'\beta) = \frac{e^{\mathbf{x}'\beta}}{1+e^{\mathbf{x}'\beta}}$



## Marginal effects

- For the model  $p_i = \Pr[y_i = 1|\mathbf{x}] = F(\mathbf{x}_i'\beta) - \varepsilon_i$ , the interest lies in estimating the marginal effect of the  $j$ 'th regressor on  $p_i$ :

$$\frac{\partial p_i}{\partial x_{ij}} = F'(\mathbf{x}_i'\beta)\beta_j$$

- In the LPM model,  $\frac{\partial p_i}{\partial x_{ij}} = \beta_j$
- In the probit model,  $\frac{\partial p_i}{\partial x_{ij}} = \phi(\mathbf{x}_i'\beta)\beta_j$
- In the logit model,  $\frac{\partial p_i}{\partial x_{ij}} = \Lambda(\mathbf{x}'\beta)[1 - \Lambda(\mathbf{x}_i'\beta)]\beta_j$

## Odds ratio in logit model

- The odds ratio  $OR \equiv p/(1 - p)$  is the probability that  $y = 1$  relative to the probability that  $y = 0$
- An odds ratio of 2 indicates, for instance that the probability that  $y = 1$  is twice the probability that  $y = 0$
- For the logit model:

$$\begin{aligned}p &= e^{x'\beta} / (1 + e^{x'\beta}) \\OR &= p / (1 - p) = e^{x'\beta} \\ \ln(OR) &= x'\beta\end{aligned}$$

(the log-odds ratio is linear in the regressors)

- $\beta_j$  is a semi-elasticity
- If  $\beta_j = 0.1$ , a one unit increase in regressor  $j$  increases the odds ratio by a multiple 0.1
- See also [here](#)

## Maximum likelihood (ML) estimation

- Since  $y_i$  is Bernoulli distributed ( $y_i = 0, 1$ ), the density (pmf) is:

$$f(y_i|x_i) = p_i^{y_i}(1 - p_i)^{1-y_i}$$

Where  $p_i = F(\mathbf{x}_i'\beta)$

- Given independence over  $i$ 's, the log-likelihood is:

$$\mathcal{L}_N(\beta) = \sum_{i=1}^N \{y_i \ln F(\mathbf{x}_i'\beta) + (1 - y_i) \ln(1 - F(\mathbf{x}_i'\beta))\}$$

- There is no explicit solution for  $\hat{\beta}_{MLE}$ , but if the log-likelihood is concave (as in probit and logit) the iterative procedure usually converges quickly
- There is no advantage in using the robust sandwich form of the VCV matrix unless  $F(\cdot)$  is mis-specified
- If there is cluster sampling, standard errors should be clustered

## Rules of thumb

- The different models yield different estimates  $\hat{\beta}$
- This is just an artifact of using different formulas for the probabilities
- It is meaningful to compare the marginal effects, not the coefficients
- At any event, the following rules of thumb apply:

$$\hat{\beta}_{Logit} \cong 1.6 \hat{\beta}_{Probit}$$

(or  $\hat{\beta}_{Logit} \cong \left(\frac{\pi}{\sqrt{3}}\right) \hat{\beta}_{Probit}$ )

- The differences between probit and logit are negligible if the interest lies in the marginal effects averaged over the sample

## ii. Binary dependent variable models with panel data

- Individual-specific effects binary models
- Fixed effects logit

## Individual-specific effects binary models

- With panel data (each individual  $i$  is observed  $t$  times), the natural extension of the cross-section binary models is:

$$p_{it} = \Pr[y_{it} = 1 | x_{it}, \beta, \alpha_i] = \begin{cases} F(\alpha_i + \mathbf{x}'_{it}\beta) & \text{in general} \\ \Lambda(\alpha_i + \mathbf{x}'_{it}\beta) & \text{for Logit model} \\ \Phi(\alpha_i + \mathbf{x}'_{it}\beta) & \text{for Probit model} \end{cases}$$

- Random effects estimation assumes that  $\alpha_i \sim N(0, \sigma^2_\alpha)$

## Individual-specific effects binary models (ct'd)

- Fixed effect estimation is not possible for the probit model because there is an incidental parameters problem
  - $\beta$  are common parameters, i.e. they are common to all observations
  - $\alpha_i$  are incidental parameters, their estimation depends on fixed  $T$  observations
  - Estimating  $\alpha_i$  ( $N$  of them) along with  $\beta$  leads to inconsistent estimators of both  $\alpha_i$  and  $\beta$ ; the shorter  $T$  the larger the inconsistency
  - Unconditional fixed-effects probit models may be fit with the “probit” command with indicator variables for the panels. However, unconditional fixed-effects estimates are biased
- However, fixed effects estimation is possible with logit, using a conditional MLE that uses a conditional density (which describes a subset of the sample, namely individuals that “change state”)

## Fixed effects logit

- A conditional ML can be constructed conditioning on  $\sum_t y_{it} = c$ , where  $0 < c < T$
- The functional form of  $\Lambda(\cdot)$  allows to eliminate the individual effects and to obtain consistent estimates of  $\beta$
- Notice that it is not possible to condition on  $\sum_t y_{it} = 0$  or on  $\sum_t y_{it} = T$
- Observations for which  $\sum_t y_{it} = 0$  or  $\sum_t y_{it} = T$  are dropped from the likelihood function
- That is, only the individuals that “change state” at least once are included in the likelihood function

### Example

- $T = 3$
- We can condition on  $\sum_t y_{it} = 1$  (possible sequences  $\{0,0,1\}$ ,  $\{0,1,0\}$  and  $\{1,0,0\}$ ) or on  $\sum_t y_{it} = 2$  (possible sequences  $\{0,1,1\}$ ,  $\{1,0,1\}$  and  $\{1,1,0\}$ )
- All individuals with sequences  $\{0,0,0\}$  and  $\{1,1,1\}$  are not considered

### iii. Binary dependent variable models in Stata

- Limited dependent variable models in cross section
- Panel data applications

## Binary dependent variable models in cross section

- Probit
  - *Probit depvar indepvar1 indepvar2 ..., options*
- Logit – two commands providing identical results:
  - *Logit depvar indepvar1 indepvar2 ..., options*
  - *Logistic depvar indepvar1 indepvar2 ..., options*
  - For *logit*, chose option “or” to show odds ratios instead of coefficients. For *logistic*, enter “logit” after the estimation to get the coefficients
- Generally speaking, results from the probit and logit models are quite close. Except in special cases, there is no general rule to prefer one over the other

## Panel data applications

- Probit and logit can both be estimated with random effects:
- To obtain probit and logit results with random effects by “id”:
  - *xtset id*
  - *xtprobit depvar indepvar1 indepvar2 ..., re*
  - *xtlogit depvar indepvar1 indepvar2 ..., re*
- Logit models can be consistently estimated with fixed effects, and should be preferred to probit in panel data settings
- To obtain logit results with fixed effects by “id”:
  - *xtset id*
  - *xtlogit depvar indepvar1 indepvar2 ..., fe*
- The “conditional logit” (clogit) estimation should be preferred, however, because it allows for clustered-robust standard errors